

PLUSNET PRODUCTION GUIDELINES

SEPTEMBER 2016



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3. Residential creative and design

4. Business creative and design

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1.0 Our production guidelines

These guidelines are designed to be used across all communications. If used correctly they ensure that we present a consistent, coherent brand that always looks, feels and sounds like Plusnet.

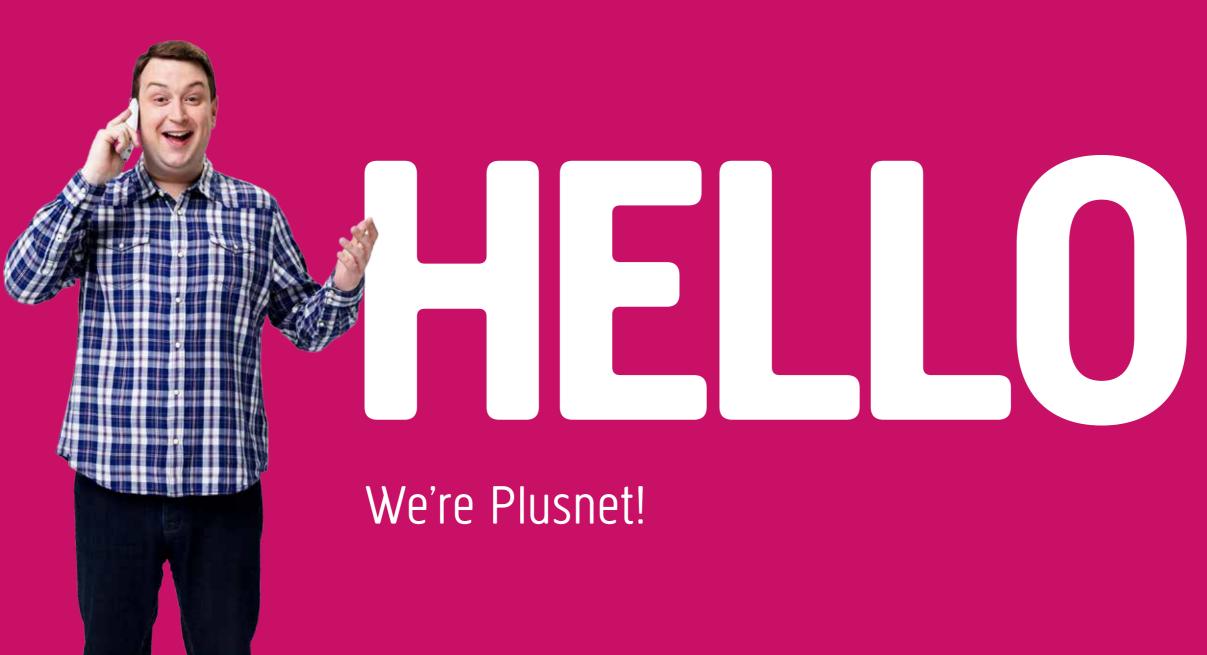
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1.1

At Plusnet, we're dedicated to brilliant service at a great price. But it's not just what we do that stands out, it's how we do it. Plusnet is a straight talking, cheerful people's champion.

So, we:

- Go the extra mile to make our customers smile we never skimp on personality, we're warm, friendly and humorous.
- Talk to people like people we're down to earth, keep things simple and are always honest.
- Treat people how we'd like to be treated— we passionately strive to do right by our customers and our people.

So when they're around us, people feel like there's someone on their side and that their day's a little brighter.

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1.1

These guidelines are here to create consistency, not limit creativity. So make sure you use them, but never forget to use your imagination too.

And finally, always remember to have fun. The moment we stop having fun is the moment we stop being Plusnet.

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2.1 The main logos

- A: This logo is to be used on a white background
- B: This logo is to be used on a dark background
- C: This logo is to be used on a light background
- D: This version is only to be used in extenuating circumstances on a white background.
- E: This version is only to be used in extenuating circumstances on a light or dark background

Logo's D&E (without the strapline) are only to be used with the permission of the Brand team.

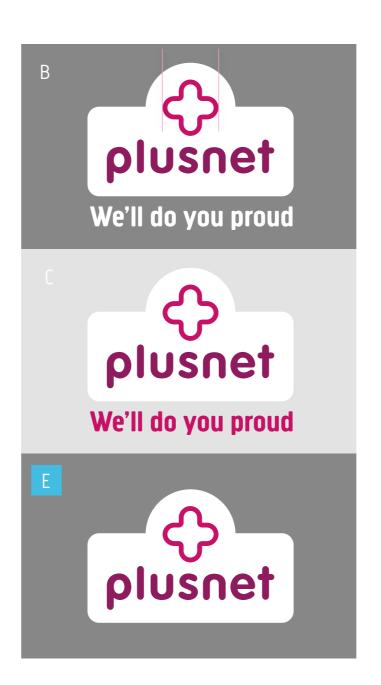
Notes:

- On a white background please ensure the alignment of the 'We'll do you proud' strapline does not exceed the width of the word 'Plusnet'
- The lock up version of the logo (B and C) is required only when the lock up is visible
- Option C is to be used when the white strapline in option B is not visible









2.2 Exclusion zones

Each logo has its own exclusion zone all the way around the logo and (whenever it's used) the endline. The size of the zone is measured by taking the plus symbol and halving it









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2.3 The plus and Plusnet

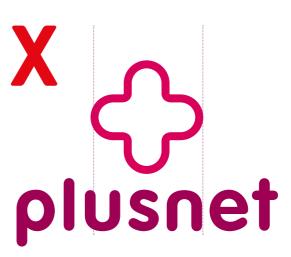
A: This is our current logo, the plus always starts halfway over the 'u' and ends halfway over the 'n'.

THIS IS THE CORRECT LOGO

B: This is our old logo, the plus starts at the beginning of the 'u' and end of the 'n'. **DO NOT USE THIS LOGO**

plusnet

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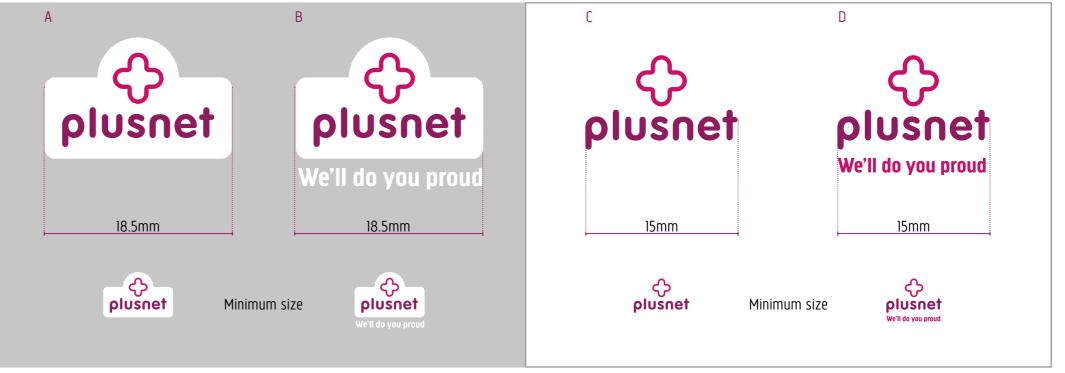
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2.4 Print minimum sizes

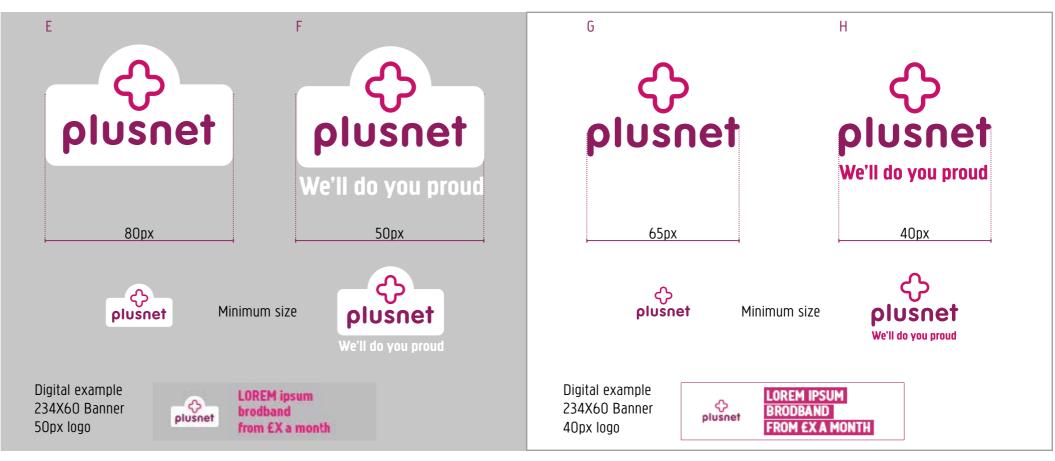
A and B: These logos have the same minimum size: the width must not go below 18.5mm for print

C and D: These logos have the same minimum size: the width must not go below 15mm for print



2.5 Digital minimum sizes

- E: The width must not go below 80px for online
- F: The width must not go below 50px for online
- G: The width must not go below 65px for online
- H: The width must not go below 40px for online



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2.6 Colour and mono logos

Only when it's impossible to render the logo in full colour should mono versions be used. Black should only be used as a last resort.

These are the primary mono logos. As previously mentioned the lozenge and strapline should always be used where possible.

Approval is required from the Brand team before a mono logo is used.













Mono colour version: Spot colour: 100% PMS 228





Mono colour version: 100% M





Mono colour version: Spot colour: 100% PMS 214





Mono black version: 100% black

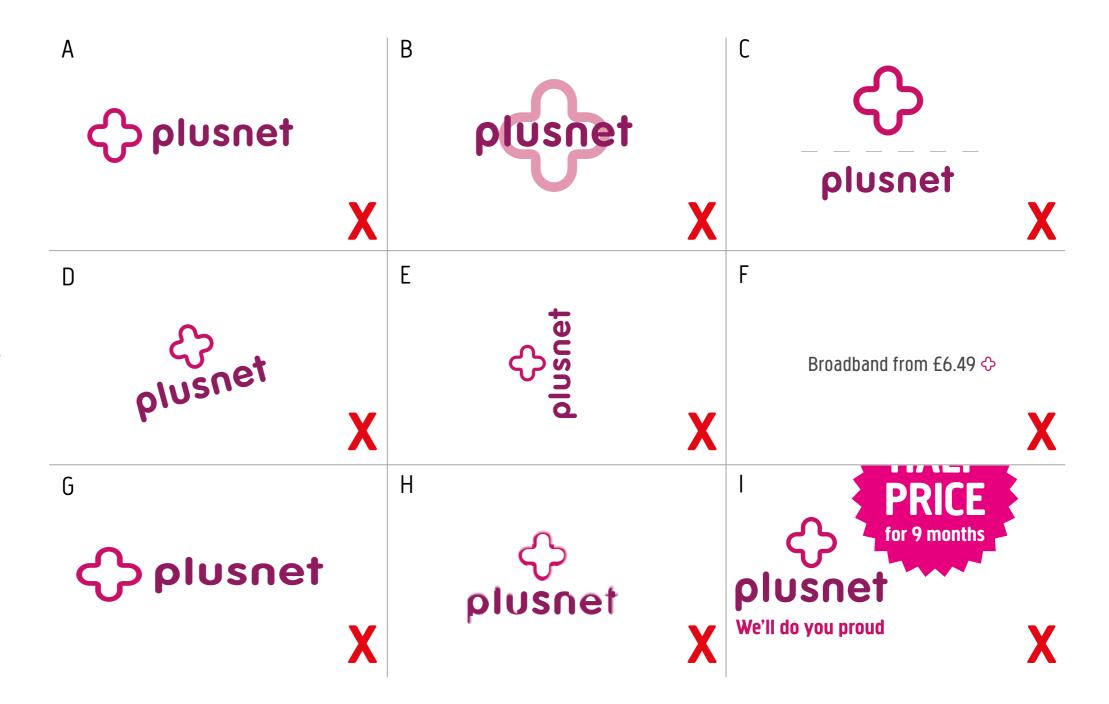
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2.7 Examples of misuse

- A Never move the elements of the logo
- B Never tint or change the scale of the logo
- C Never use elements of the logo individually
- D Never use the logo at an angle
- E Never use the logo running vertically
- F Never use the plus symbol of the logo as a replacement for an 'and' or a '+' symbol
- G Never stretch the logo
- H Never use a low res version ask for the high res or vector version
- I Never ignore exclusion zone rules

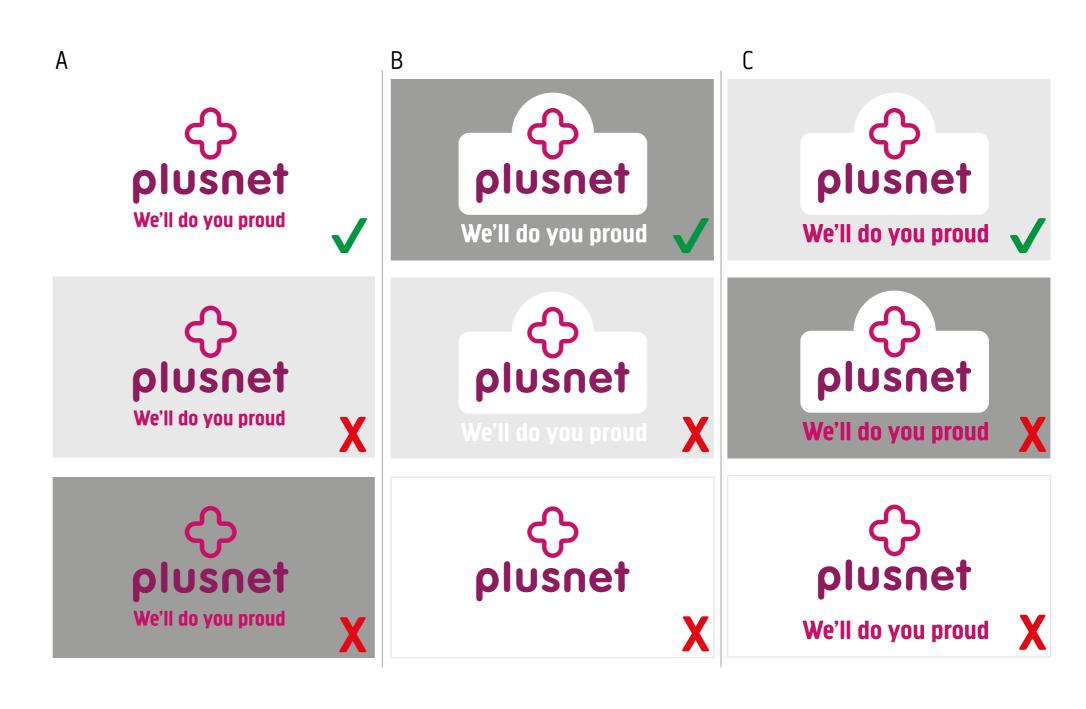
In certain cases, where space is limited, it may be necessary to use a horizontal layout. This should be considered as a last resort and should be agreed by all parties before implementation



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2.8 Background rules

- A: This logo is to be used on a white background. Do not use this logo on a light or dark background
- B: This logo is to be used on a dark background. Do not use this logo on a light or white background
- C: This logo is to be used on a light background. Do not use this logo on a dark or white background

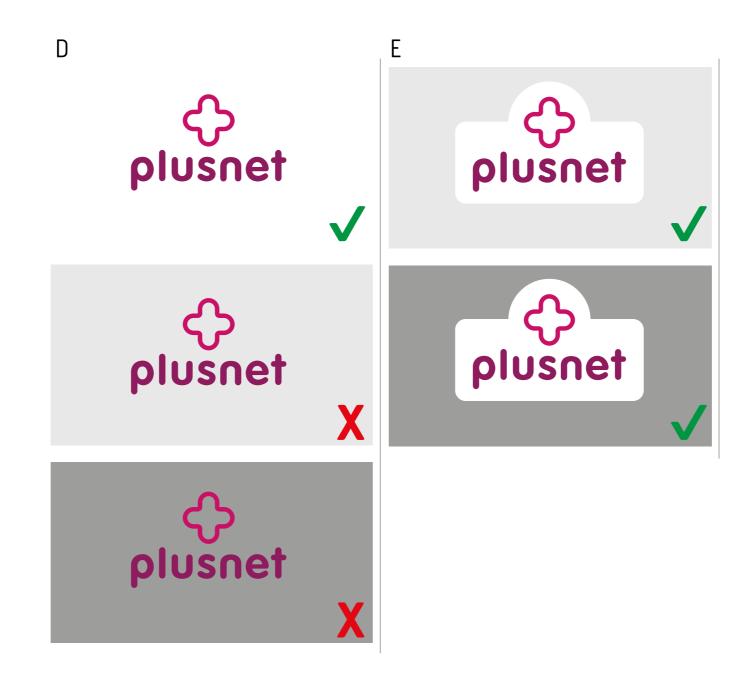


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2.8 Background rules

- D: This logo is to be used on a white background. Do not use this logo on a light or dark background
- E: This logo can be used on a light or dark background

Logo's D&E (without the strapline) are only to be used with the permission of the Brand Team



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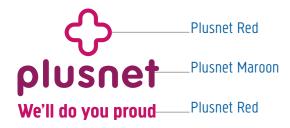
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2.9 Logo colours



Plusnet Maroon

PANTONE 228 C C: 45 / M: 100 / Y: 30 / K: 15 R: 135 / G: 0 / B: 95 HEX: #87005f

Plusnet Maroon

For use in logotype and titling

Plusnet Red

PANTONE 214 C C: 20 / M: 100 / Y: 30 / K: 0 R: 200 / G: 30 / B: 110 HEX: #c8le6e

Plusnet Red

For use on the Plus symbol and on the end line when below the lozenge, also on buttons and price points

Plusnet White

C: 0 / M: 0 / Y: 0 / K: 0 R: 255 / G: 255 / B: 255 HEX: #ffffff

Plusnet White

For use in the border and titling

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2.10 Residential print colours

Primary palette is to be used for all backgrounds and headline copy on a white background.

Grey palette is to be used as highlights and secondary content. The dark grey as text.

Offer graphic pink is to be used for offers, flashes etc.

The secondary palette is to be used in special situations when further colours are needed.

Always check example pages for correct usage and with the Brand team.

Primary palette

PANTONE 637 C C: 66 / M: 2 / Y: 9 / K: 0 HEX: #38BCDE PANTONE 228 C C: 45 / M: 100 / Y: 30 / K: 15 HEX: #87005F

PANTONE 214 C C: 20 / M: 100 / Y: 30 / K: 0 HEX: #C81E6E

C: 0 / M: 0 / Y: 0 / K: 0 HEX: #FFFFFF

Grey palette

PANTONE 10 C C: 60 / M: 43 / Y: 42 / K 27 HEX: #676D70

PANTONE 7541 C C: 15 / M: 9 / Y: 11 / K: 0 HEX: #E0E2E2

PANTONE 656 C C: 10 / M: 2 / Y: 4 / K: 0 HEX: #EDF3F5

Offer Graphic

PANTONE PROCESS MAGENTA C C: 0 / M: 100 / Y: 0 / K 0 HEX: #EB008C

Secondary palette use sparingly

PANTONE 7684C C: 93 / M: 61 / Y: 8 / K 0 HEX: #005DAI

PANTONE 673C C: 25 / M: 65 / Y: 0 / K 0 HEX: #C472AD

PANTONE 190C C: 0 / M: 65 / Y: 23 / K 0 HEX: #EF7993

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2.11 Residential digital colours

Primary palette is to be used for all backgrounds and headlines. Blue is also used for call-to-action buttons on a white background. Where call-to-action buttons appear on a coloured module the button becomes white and the copy is reversed out.

Grey palette is to be used as highlights and secondary content. The dark grey as text.

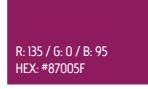
Offer graphic pink is to be used for offers, flashes etc.

The secondary palette is to be used in special situations when further colours are needed.

Always check example pages for correct usage.

Primary palette







R: 255 / G: 255 / B: 255 HEX: #FFFFFF

Grey palette



R: 224 / G: 226 / B: 226 HEX: #E0E2E2

R: 237 / G: 243 / B: 245 HEX: # EDF3F5

Offer Graphic



Secondary palette use sparingly



R: 196 / G: 114 / B: 173 HEX: #C472AD R: 239 / G: 122 / B: 147 HEX: #EF7993

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2.12 Residential online colour accessibility

WCAG 2.0 level **AA** requires a contrast ratio of **4.5:1 for normal text** and **3:1 for large text**.

Here is a guide of what text colour to use on what background to pass the WCAG 2.0 level **AA**.

Primary palette





R: 200 / G: 30 / B: 110 HEX: #C81E6E

R: 255 / G: 255 / B: 255 HEX: #FFFFFF

White text only

White text only

White text only

Grey text only

Grey palette



R: 224 / G: 226 / B: 226 HEX: #E0E2E2

R: 237 / G: 243 / B: 245 HEX: #EDF3F5

White text only

Grey text only

Grey text only

Offer Graphic



White text only

Secondary palette use sparingly







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2.13 Business print and digital colours

Primary palette is to be used for all backgrounds and headline copy on a white background.

Grey palette is to be used as highlights and secondary content. The dark grey as text.

Offer graphic pink is to be used for offers, flashes etc.

Always check example pages for correct usage.

Primary palette

PANTONE 695C C: 31 / M: 63 / Y: 36 / K: 6 R: 166 / G: 89 / B: 107 HEX: #A6596B

PANTONE 652C C: 58 / M: 38 / Y: 17 / K: 0 R: 86 / G: 113 / B: 153 HEX: #567199 PANTONE 667C C: 56 / M: 58/ Y: 23 / K: 0 R: 118 / G: 98 / B: 135 HEX: #766287

C: 0 / M: 0/ Y: 0 / K: 0 R: 255 / G: 255 / B: 255 HEX: #FFFFFF

Grey palette

PANTONE 10 C C: 60 / M: 43 / Y: 42 / K 27 R: 103 / G: 109 / B: 112 HEX: #676D70

PANTONE 7541 C C: 15 / M: 9 / Y: 11 / K: 0 R: 224 / G: 226 / B: 226 HEX: #E0E2E2 PANTONE 656 C C: 10 / M: 2 / Y: 4 / K: 0 R: 237 / G: 243 / B: 245 HEX: #EDF3F5

Offer Graphic

PANTONE PROCESS MAGENTA C C: 0 / M: 100 / Y: 0 / K 0 R: 235 / G: 0 / B: 140 HEX: #EB008C

Secondary palette use sparingly

PANTONE 685C C: 15 / M: 34 / Y: 12 / K: 0 R:219 / G: 182 / B: 198 HEX: #DBB6C6

PANTONE 2707C C: 27 / M: 11 / Y: 3 / K: 0 R: 196 / G: 213 / B: 235 HEX: #C4D5EB PANTONE 665C C: 22 / M: 23 / Y: 7 / K: 0 R: 206 / G: 197 / B: 217 HEX: #CEC5D9

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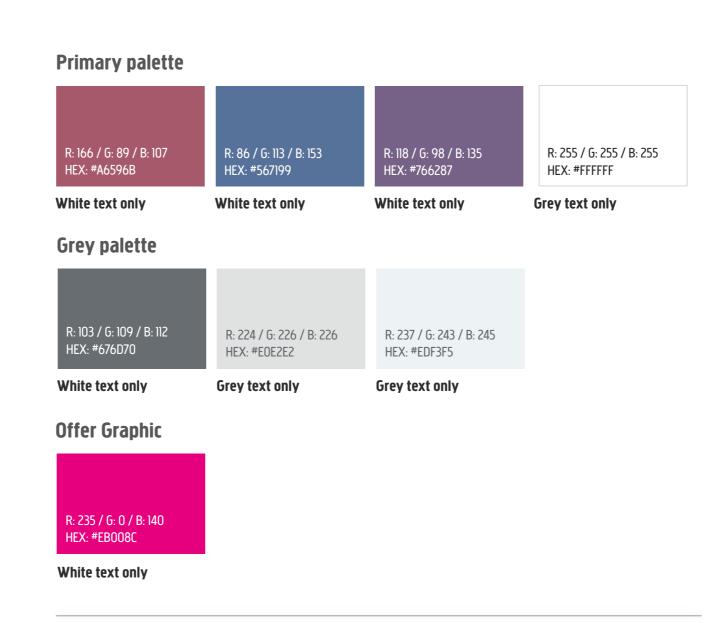
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2.14 Business online colour accessibility

WCAG 2.0 level **AA** requires a contrast ratio of **4.5:1 for normal text** and **3:1 for large text**.

Here is a guide of what text colour to use on what background to pass the WCAG 2.0 level **AA**.



Secondary palette use sparingly



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2.15 Typography

The Plusnet brand is both charming and authoritative, and Plusnet Creighton is a font that strikes this important balance in all communications.

In no circumstances should you italicise the font unless to emphasise a word – only by exception and approval by Brand team.

The font can be used on a slant, uppercase or sentence case to best suit the communication.

Residential and Business print and digital media use (exc. website and email)

Plusnet Creighton Pro Bold

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Plusnet Creighton Pro (Book) Regular abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Plusnet Creighton Pro Light

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Helvetica Neue LT 57 Condensed (Used for T&Cs)
abcdefghijklmnopqrstuvwxyz
ABCDEFGHIJKLMNOPQRSTUVWXYZ
1234567890

Website and email headings

Plusnet Creighton Pro Bold

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Plusnet Creighton Pro (Book) Regular
abcdefghijklmnopqrstuvwxyz
ABCDEFGHIJKLMNOPQRSTUVWXYZ
1234567890

Plusnet Creighton Pro Light

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Website and email body copy and internal use

Arial Bold abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890

Arial Regular (Used for T&Cs)
abcdefghijklmnopqrstuvwxyz
ABCDEFGHIJKLMNOPQRSTUVWXYZ
1234567890

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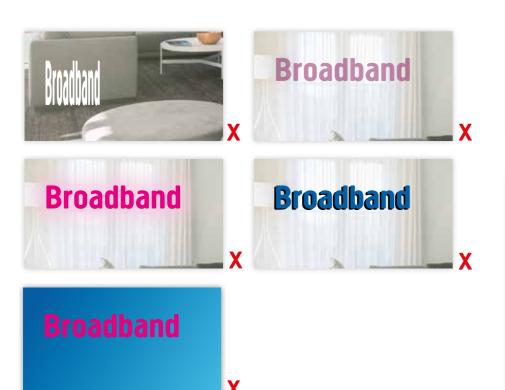
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2.16 Typography colour

Always use white type on dark backgrounds.

On light backgrounds the primary palette may be used. Please choose the colour that is most complimentary to the background.

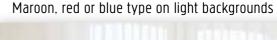
Type is not to be distorted or have any form of shadow or outer glow.

















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2.17 The usage of Joe

Joe, a brand asset who embodies the Plusnet brand, is created to be an 'Everyman' character. He's an easygoing and friendly modern man with a likeable demeanour and a gentle Yorkshire accent. As a rule, he's dressed casually in jeans and a coloured check shirt, which is never tucked into his trousers. The checks on the shirt are large rather than fine. He wears simple smart/casual trainers, avoiding sportswear or a professional look and has no visible jewellery. The implication of his outfit is that he's a 'normal' guy, relaxed in outlook and positive but never scruffy or unkempt. As a recognisable brand asset, Joe should be used wherever possible in communications.

At all times, thought should go into the context where Joe is used and what he is conveying for the individual piece of communication.

Joe is mandatory in all Residential and Business communications, except:

- · When space is limited and doesn't permit (e.g. stationery)
- · All outdoor communications (as a result of usage restrictions)
- · Collateral where, due to printing restrictions, Joe can't be reproduced in full colour

N.B. All exceptions to using Joe MUST receive prior permission from the Brand Team

Cut out imagery of props or elements from campaign shoots can be used but only when the messaging or offers relate to the campaign for which they were originally shot.

We should avoid flipping photographs of Joe. Instead we should look for another image from the shoot which should contain a similar option that fits the creative.

Joe in his typical Residential clothing style



Joe in his typical business clothing style



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2.18 The slant and the white strip

The white strip at the bottom/side provides brand consistency and is used where possible to ensure clear brand stand out. This is our preference but can be removed and made a straight line depending on the format.

It adds depth especially when Joe is placed in the foreground and the background colour remains within the slant box.

If our logo is used, we use the exclusion zone as a guide to where the slant begins. If no logo is used, the slant is simply set at an angle of 4° - 5°.

The slant/white strip is mandatory in press and online display.









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2.19 Illustrations

We have created some illustrations to add some fun and help pull out our personality especially in flat creative. The illustrations are always white and are placed around the creative to add another layer to establish our brand.

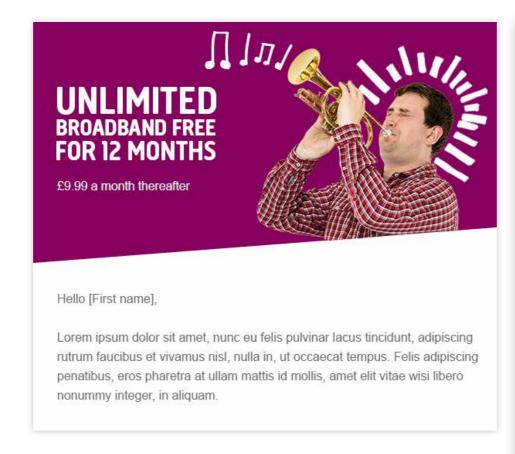
We should ensure no overcrowding when using the illustrations, looking to add personality whilst maximising the impact of the key message. The illustrations can interact with the creative/Joe but MUST NOT inhibit legibility.

For example, with our business illustrations we try to create graphs, charts and other business doodles.



And with our fibre illustrations we go for a more speedy feel, using more lightning bolts, clouds and zooms.







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2.20 DR graphic elements

Graphic elements are used to call out specific messages, offers or CTA's and therefore the information contained within them should be as short and to the point as possible.

They are divided into 4 categories: primary, secondary digital and website. Primary and secondary elements may be used across all assets, however Website and digital is reserved for online use only. Whenever possible, use only one primary and one secondary element in layouts.

Plusnet Creighton Pro Bold and Regular can both be used within the Graphic elements and key words can be set in uppercase.

Ensure that the most compelling or important messaging is set in upper case.



All graphic elements used must be Plusnet Pink.

Pink

Pantone Process
Magenta c
C: 0 / M: 100 / Y: 0 / K: 0
R: 235 / G: 0 / B: 140
HEX: #eb008c



Secondary





The Peel back
Used for secondary message
(i.e. cashback or gift vouchers)

Special call-out offer Website only SPECIAL OFFER: Half price for 6 months

The lozenge
Used for contact information or CTA

Digital

www.plus.net 0800 073 3051

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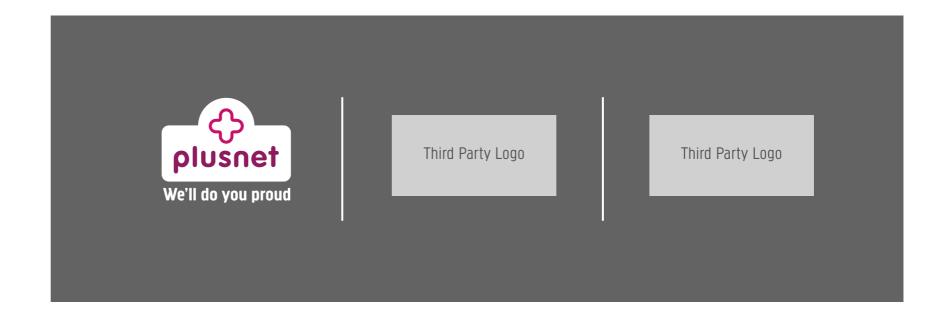
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2.21 Partnerships

Occasionally we work in partnership with other brands. Wherever possible the Plusnet logo should be given the same prominence as our partner's logo.

All partnership collateral MUST HAVE Plusnet Brand team approval.





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RESIDENTIAL CREATIVE AND DESIGN

Creating for Residential



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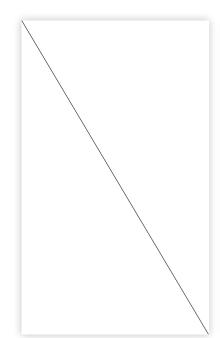
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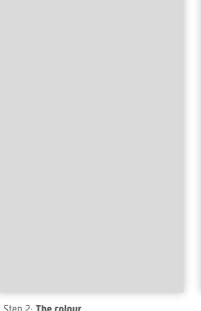
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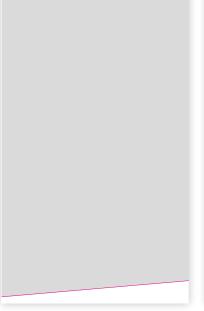
3.1 Layout principles for Residential print DR



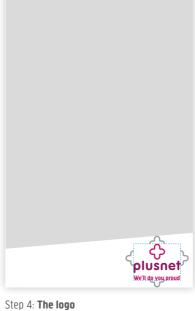
Step 1: **The diagonal**The diagonal is used to help create the sizes of the border, corner roundness and logo size.



Step 2: **The colour**Set your boxes and fill with desired colour as per the guidelines.



Step 3: **The slant** Set the slant at 5°.



Dividing the diagonal measurement by 10 provides you with the height of the logo.

Multiplying the border width by 1.5 provides the positioning of the logo from the right.

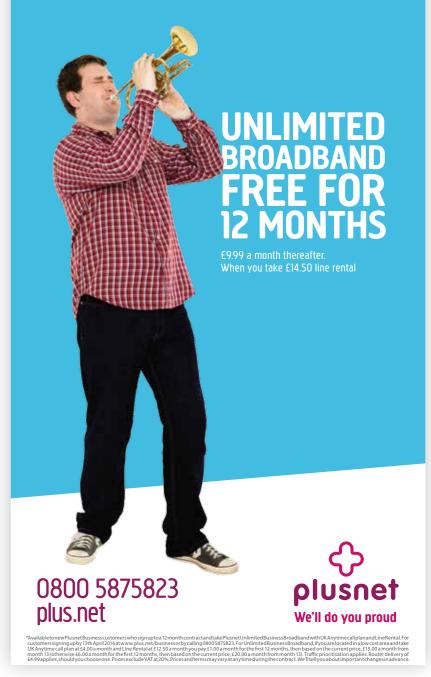
Using the logo's exclusion zone provides the height of the bottom panel.



Step 5: **Joe and the copy**

Joe is placed on the left with his legs coming out of the slant, with the copy to his right.

The CTA is placed in the base on the left hand side the same distance from the edge as the logo.



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3.1 Layout principles for Residential print DR

Headlines can be broken into two sizes of Plusnet Creighton Pro Bold. The example shows 'Unlimited Broadband' as the lead headline, followed by the sub head on two lines below at roughly half the size. Below that at approximately the same size is the call to action, set in Plusnet Creighton Pro Regular.

Sizing is an approximate guideline and not a fixed measurement because it must be dependent on the length of the headlines which must confidently occupy the available space without crowding it.

Full stops can appear in body copy when more than one sentence is used, but are not to be used in headlines or sub-heads. When using bullet points, full stops only need to be used on the final bullet.

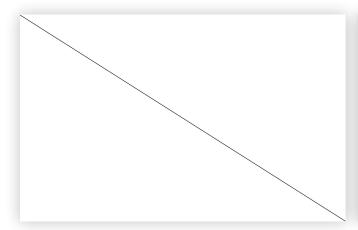
Ampersands should only be used to replace 'and' in instances where a certain product is being mentioned, e.g. 'broadband & UK calls' or 'evening & weekend calls'. This may be necessary in headlines where space is limited, however it is not a mandated change and 'and' can still be used if space allows. The only exception to this should be 'Terms & Conditions' or 'T&Cs' and 'postage & packaging'. The ampersand should not be used to replace 'and' in any other circumstances.



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3.2 Layout principles for Residential print brand

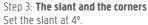


Step 1: **The diagonal**

The diagonal is used to help create the sizes of the border, corner roundness and logo size.

Step 2: The colour

Set your boxes and fill with desired colour as per the guidelines.





Dividing the diagonal measurement by 10 provides you with the height of the logo, Multiplying the border width by 1.5 provides the positioning of the logo from the right. Using the logo's exclusion zone provides the height of the bottom panel.



Step 5: **Joe and the copy**

Joe is placed on the right with the copy to his left. The CTA is placed in the base on the left hand side the same distance from the edge as the logo.



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3.2 Layout principles for Residential print brand

Typography follows the same rules as print



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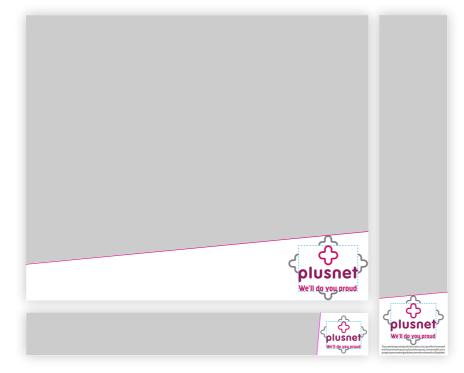
4. Business creative and design

5. Contacts

3.3 Layout principles for Residential digital



Step 1: **The colour** Set your boxes and fill with desired colour as per the guidelines.



Step 2: **The slant and the logo**Set the slant at 5°.
Dividing the diagonal measurement by 10 provides you with the height of the logo, and the logo's exclusion zone provides the height of the bottom panel.
The logo's minimum size can be no lower than 45px high.



Step 3: **Joe and the copy**Joe and copy are placed for best fit

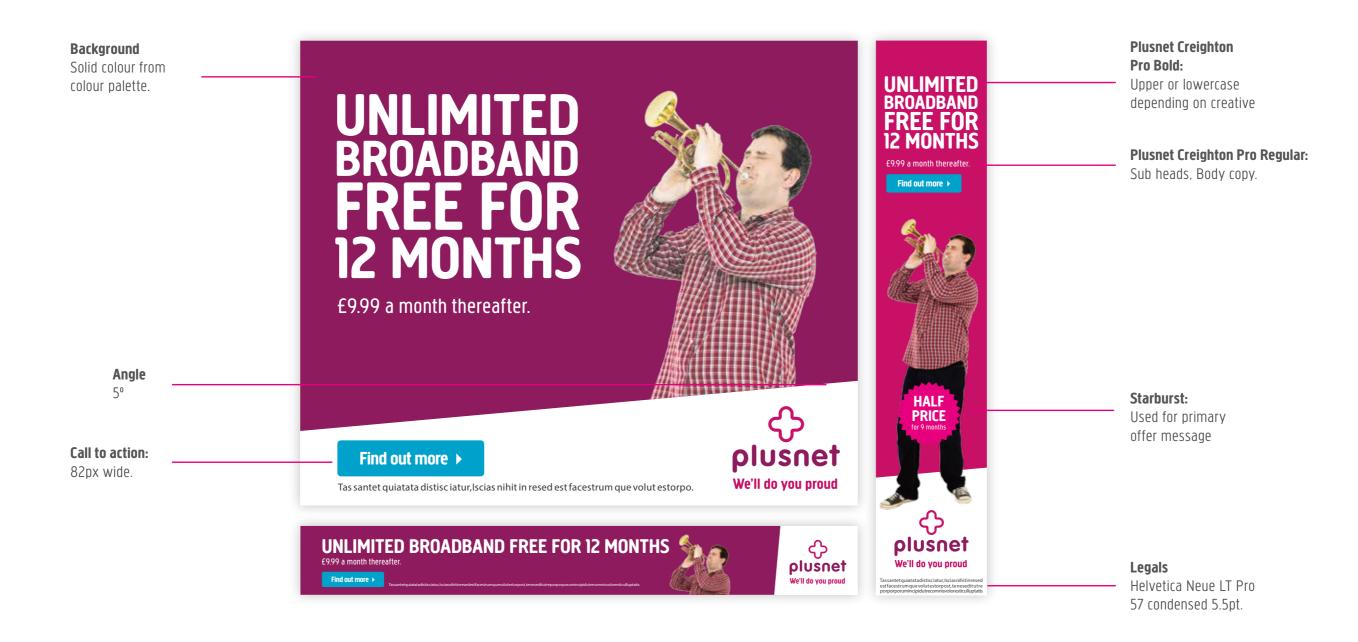
NB: Please ensure Joe features on end frame at a minimum when developing digital banners.

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3.3 Layout principles for Residential digital

Typography for digital display use follows the same rules as print



1. Introduction

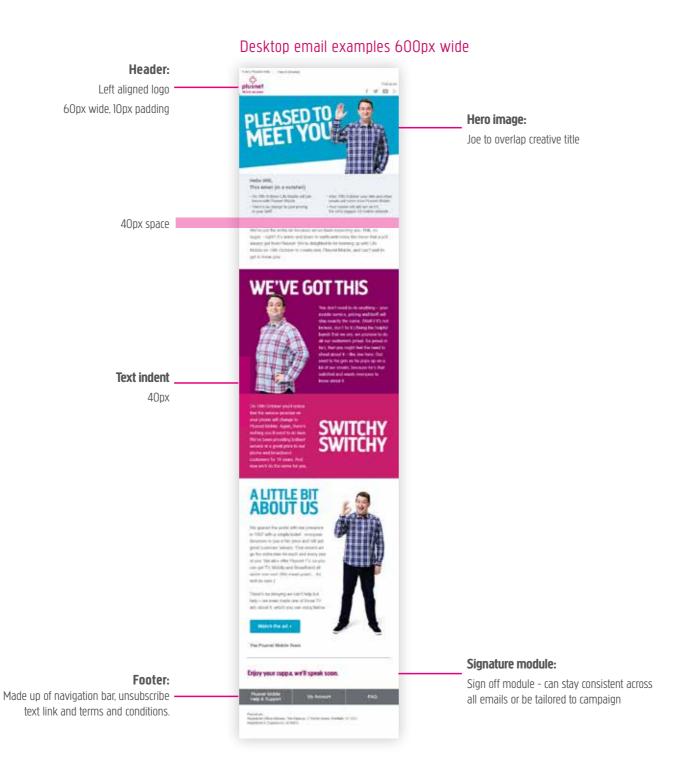
2. Brand elements

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3.4 Layout principles for Residential email



Mobile email example



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2. Brand elements

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BUSINESS CREATIVE AND DESIGN

Creating for Business



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4.1 Business layout mandatories - Joe

Joe is to be used in all Business advertising and communications to ensure clear brand attribution. He should be recognisable as Plusnet Joe (jeans, check shirt, face clearly visible) but also communicating that this is an ad for Business, not Residential.

So far, we have used Joe dressed as different types of small businessmen.

Other business cues might be putting Joe in a business environment or having him holding props that relate to small businesses.

In terms of demeanour, Joe may appear slightly more proud and business-like than in Residential to reflect the more polished, professional tone of Business. However, we should aim to retain the cheerful demeanour that gives Joe and Plusnet its unique personality.

A Business Joe must appear on all visual assets to ensure brand takeaway. This includes the use of background gradients.

A BUSINESS JOE IS MANDATORY







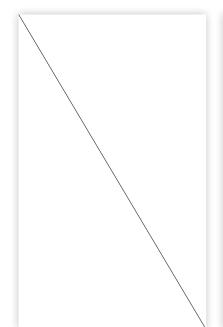




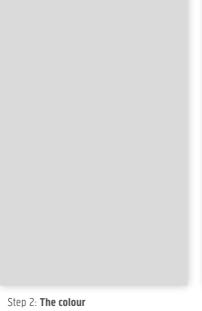
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4.2 Layout principles for Business print DR



Step 1: **The diagonal**The diagonal is used to help create the sizes of the border, corner roundness and logo size.



Step 2: **The colour**Set your boxes and fill with desired colour as per the business guidelines.



Step 3: **The slant** Set the slant at 5°.



Step 4: **The logo**Dividing the diagonal measurement by 10 provides you with the height of the logo, and the logo's exclusion zone provides the height of the bottom panel.



Step 5: **Joe and the copy**Joe is placed on the left with his legs coming out of the slant.
The copy is placed to the right of Joe.



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4.2 Layout principles for Business print DR

All copy is to be set in sentence case with the specific exception of key words within the additional graphic shapes which can be given special emphasis with capital letters.

Full stops can appear in body copy when more than one sentence is used, but are not to be used in headlines or sub-heads. When using bullet points, full stops only need to be used on the final bullet.

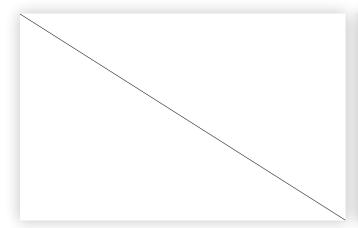
Ampersands should only be used to replace 'and' in instances where a certain product is being mentioned, e.g. 'broadband & UK calls' or 'evening & weekend calls'. This may be necessary in headlines where space is limited, however it is not a mandated change and 'and' can still be used if space allows. The only exception to this should be 'Terms & Conditions' or 'T&Cs' and 'postage & packaging'. The ampersand should not be used to replace 'and' in any other circumstances.



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4.3 Layout principles for Business print brand



Step 1: The diagonal

The diagonal is used to help create the sizes of the border, corner roundness and logo size.



Set your boxes and fill with desired colour as per the business guidelines.





Step 4: The logo

Dividing the diagonal measurement by 10 provides you with the height of the logo, Multiplying the border width by 1.5 provides the positioning of the logo from the right. Using the logo's exclusion zone provides the height of the bottom panel.



Step 5: **Joe and the copy**

Joe is placed on the right with the copy to his left. The CTA is placed in the base on the left hand side the same distance from the edge as the logo.



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4.3 Layout principles for Business print brand

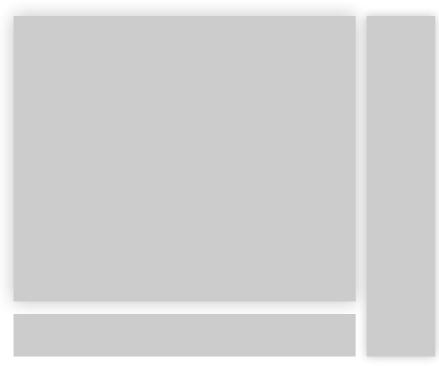
Typography follows the same rules as print.



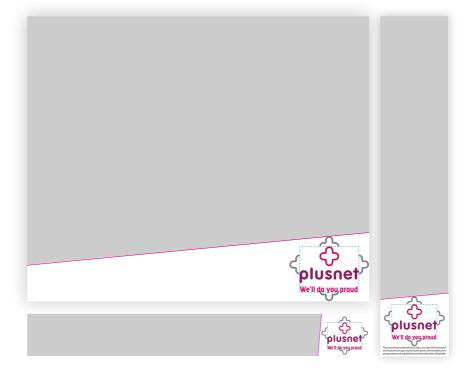
1. Introduction

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4.4 Layout principles for Business digital



Step 1: **The colour**Set your boxes and fill with desired colour on all sizes as per the business guidelines.



Step 2: **The slant and the logo**Set the slant at 5°.
Dividing the diagonal measurement by 10 provides you with the height of the logo, and the logo's exclusion zone provides the height of the bottom panel.
The logo's minimum size can be no lower than 45px high.



Step 3: **Joe and the copy**Joe and copy are placed for best fit

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4.4 Layout principles for Business digital

Typography for digital display use follows the same rules as print



1. Introduction

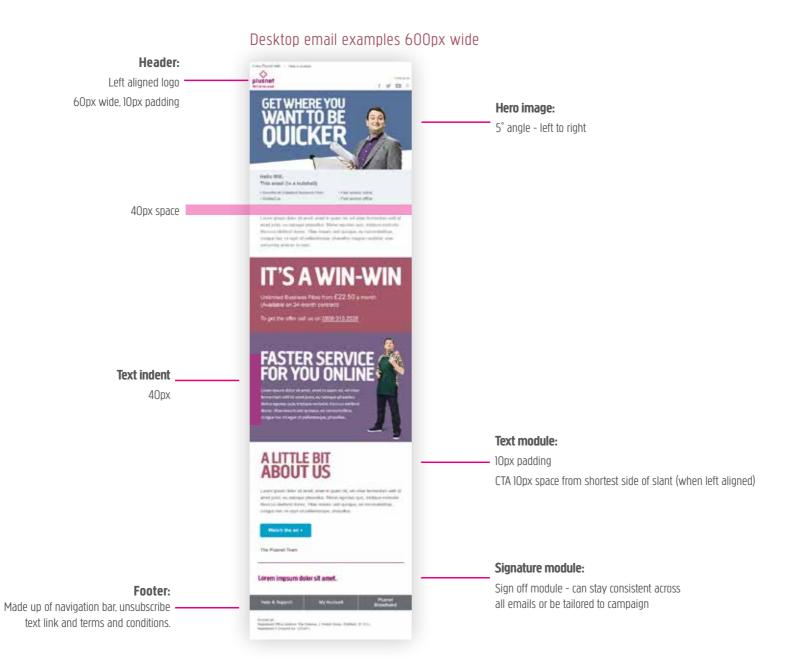
2. Brand elements

3. Residential creative and design

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4.5 Layout principles for Business email



Mobile email example



1. Introduction

2. Brand elements

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4. Business creative and design

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4.6 Business DR graphic elements

Business broadband tab:

At Plusnet we have a single logo for both Business and Residential. It's straightforward and simple to manage across the various channels we operate in.

It means we have to look for other ways to signify the difference between Business and Residential activity. The business tab was introduced to do just that.

We use the tab in all of our press & display activity. The tab should be used in the top left hand corner of all media. The only exception is in display where the skyscraper format dictates we centralise the tab at the top.



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- 4. Business creative and design
- 5. Contacts

5.1 Contact details

For all internal queries please contact:

Brand team
Plusnet marketing team

If required, please contact Karmarama: email: studio@karmarama.com

